

Structure



Modals: Ability

Can, could, able to...

Useful vocabulary

Back to basics

Basic rules

Tips and guidelines for emails

Acronyms

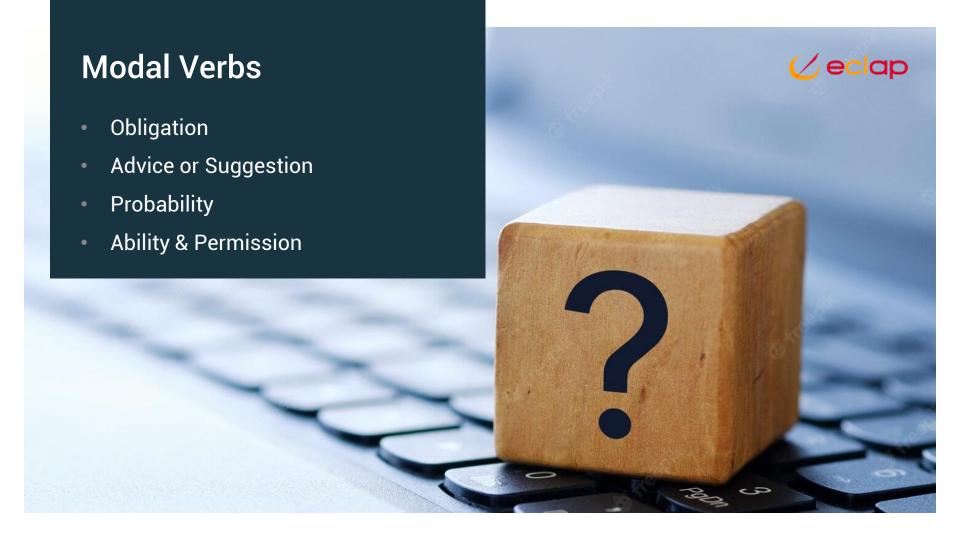
Understanding basic business references

Structure

The optimal structure of an email

Linkers

How to connect sentences







Can

Can I take the file home?

I can speak three languages.

I can't see him

Able to

I'm sorry, I'm not able to respond.

Is he able to read the text?

We're not able to finish on time



The past of can = could

I can't see very well

I can speak English

I am able work at night

I couldn't see very well

My grandfather could speak German

I was able to finish my work early

Ability & Permission

In the past



Important details @eclap

To avoid using Spanglish, remember the following:

- 1. Can and could are most common.
- 2. Can and could are only used in the past and present.
- 3. Could is used for general ability and able to is used for specific ability.

Remember that could has many translations!

To be able, can & could



Translations

PHRASE	SIGNIFICADO
We can see the mountain from our window.	Podemos ver la montaña desde nuestra Ventana.
They were able to evacuate the building in time.	Pudieron evacuar el edificio a tiempo.
Have they been able to contact Brian?	¿Han podido contactar con Brian?
How many languages can she speak?	¿Cuántos idiomas puede hablar ella?
They couldn't sell alcohol after 11pm	No podían vender alcohol después de las once.
We couldn't see well at the cinema	No veíamos bien en el cine.
The doctor was able to save the patient.	El doctor pudo salvar al paciente.
You should be able to set up the Ikea table	Deberíais poder montar la mesa de Ikea.





293.6 billion

Emails sent per day

28%

Of the work day reading and answer email.

33 minutes

How often people check their email

Basic rules



Writing an email

- 1. Keep it short and simple: concise is always better
- 2. Consider the recipient.
- 3. Leave out the humour and emotions
- 4. Proofread read every email you send

Avoid being Spam



Provide a warning when sending large attachments







Email etiquette

- Try to reply within 24 hours
- Don't use CAPITAL LETTERS
- Double check the email recipient
- Your email is a reflection of you:
 don't email angry

Don't!

"Reply all"

Is it really necessary to include everyone?





Three tips to be more concise

SUBJECT

Don't use vague subject lines. Always be specific.

ABBREVIATIONS

FWIW, you should avoid abbreviations IMO, TYT and consider KISS

SIGNATURE

You never want someone to have to look up how to get in touch with you.



Formal & Informal openings

1. To whom it may concern, If the person or company you are writing to is not yet known it may concern,	own.
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- 2. Dear Sir/Madam, If you do not know the person or the company you are writing to.
- 3. Dear Mr Bolles,

 If you know the name of the person you are writing to,
 but are not very familiar with them.
- **4. Dear Mrs Demai,** If you know the name of the person you are writing to, but are not very familiar with them.
- 5. Dear Brian, If you know the name of the person you are writing to
- 6. Hi/Hello/Hey Lilah, If you know the person you are writing to very well.



- My name is Brian Bolles, and I'm writing on behalf of Boulder Ltd.
- > (First, let me introduce myself.) My name is Lilah Demai and I am the Sales Manager at Northshore Ltd.
- We haven't met but Brian Bolles suggested I contact you.
- Lilah Demai gave me your e-mail address / contact details.

Introducing yourself



Saying why you're writing

- 1. I am writing to confirm your travel arrangements this Thursday.
- 2. I am writing to inform you of the changes to the agenda.
- 3. I am writing to let you know that we have had to make some changes to the agenda.
- 4. I'm writing to thank you for your help last week.
- 5. I'm writing to apologise for the misunderstanding last week.



- 6. This is just to let you know that we have had to make some changes to the agenda.
- 7. I just wanted to check that you received the documents.
- 8. Just to say that I have received your message.
- 9. Just to remind you that I'll be away next week.

Saying why you're writing





Referring to past or future contact

- In reply to your email,
- Further to our meeting last week
- Following on from our call
- Prior to next week's meeting
- In advance of the product launch at the end of this year



Conclusion

- 1. I look forward to hearing from you soon
- 2. Hope to hear from you soon
- 3. Should you have any further questions please feel free to contact me
- 4. Don't hesitate to get in touch if you need anything else.
- 5. Thank you very much for all your help.
- 6. (I) Hope all is well with you.

Formal conclusion

Informal conclusion

Formal offer of help

Informal offer of help

Neutral gratitude

Neutral conclusion



Formal & Informal Closings

- Yours faithfully,
- 2. Yours sincerely,
- 3. Best/Kind/Warm regards,
- 4. Take care, Ciao, All the best,

Formal closing if you do not know the person

Formal closing if you know the person

<u>Informal</u> closing if you know the name of the person

Informal closing if you know the person very well.

A for Alphabet



How to give your email address correctly



Α	Alpha
В	Bravo
С	Charlie
D	Delta
Ε	Echo
F	Foxtrot
G	Golf
Н	Hotel
	India
J	Juliet
K	Kilo
L	Lima
М	Mike

N	November
0	Oscar
Р	Papa
Q	Quebec
R	Romeo
S	Sierra
Т	Tango
U	Uniform
V	Victor
W	Whisky
X	X-ray
Υ	Yankee
Z	Zulu



The NATO Alphabet

When speaking on the telephone, it is sometimes useful to spell a word using English Phonetic Spelling.

To spell "Club", for example, you would say: "C for Charlie, L for Lima, U for Uniform, B for Bravo."





Email Vocabulary

- Attachment
- Read receipt
- (Blind) Carbon Copy
- Disclaimer
- Message thread

Business Acronyms



ASAP

As Soon As Possible

FYI

For Your Information

BTW

By The Way

IMO

In My Opinion

EOBD

End Of Business Day

NSFW

Not Suitable For Work



Linkers!

Because key words are great for catching your audience's attention



Linkers: Structure

At first sight

First of all

In the first place

To start with

Finally

In conclusion

Lastly

A primera vista

antes que nada

En primer lugar

Para empezar

Por último

Para concluir

Por último



Adding information

Eventually	finalmente
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Apart from aparte de

Besides además

Additionally además

Moreover además

Furthermore además

Also además

On top of that además

However

Nevertheless

Nonetheless

Instead of

On the contrary

Whereas/while

Even though

Although

Conversely

Yet

sin embargo

no obstante

no obstante

en vez de

por el contrario

mientras

aunque

aunque

por el contrario

pero

Linkers:

Contrast



Linkers: Opinions

As far as I'm concerned

From my point of view

In my opinion

In my view

It is true that

Personally

To be honest

To tell the truth

por lo que a mí respecta

desde mi punto de vista

en mi opinión

en mi opinión

Es verdad que

personalmente

para ser honesto

a decir verdad



Similarly

Likewise

In the same way

For instance

Such as

igualmente

asimismo

del mismo modo

por ejemplo

tal(es) como

Linkers:

Similarities and examples

